

OVFC Board Meeting
Minutes
Monday October 30, 2023
8:00 am

Via Zoom

In attendance: Chris, Lynne, Perri-Rae, Nicole, Michael, Cheryl K., Cheryl S., Ashleigh, Cameron, Janice

Regrets: Joanne

1. Administration

- The agenda was approved.
- The minutes of the September 27 meeting were approved as circulated.

2. Orders

- October sales were \$10,994.97 compared to \$11,684 last year. 75 customers ordered from 36 producers. 11 people signed up and 3 paid and ordered:
 - 1 – facebook
 - 2 – word of mouth.
- This was the first delivery day to be held in the Sno-Drifters Hall. The space is slightly smaller than the previous place, but easier to unload. All in all, it went well. Opening up the building (in the morning) is not easy, since one has to enter by the upstairs door and then unlock the downstairs one. Cameron stated the the downstairs door will be replaced. Can the food co-op help in this matter?
- An application for a new producer has been circulated. The producer did not submit references nor did they have a farm business number. After some discussion, since the application was approved by the New Producer Review Committee (Ashleigh, Gregg Parsons and Kevin McDonald) these things were not needed and the application could be submitted for vote by the board.
- Bryson Farms (our biggest producer by sales) is considering phasing out frozen prepared foods in the new year due to lack of staff in the kitchen.

3. Financial

- Joanne could not attend the e-mail, but she sent an e-mail with the following points:
 - We are showing a loss of \$1,720 for 2023 to date.
 - The estimated loss for 2023 is \$5,086.

- I do not have enough information at this time to estimate how much we will make on the Harvest Soirée. I expect it will reduce our loss quite a bit, but we will still lose some money this year.
- We have enough cash to cover us for the year.
- I am hoping that our orders will be good for November and December and I am also hoping that I can time our payment for the Local Food Market order system to minimize exchange rate costs and decrease that expense.
- The monthly sales graph shows that our orders are picking up again now that the summer farm markets are closing.
- The sales by producer graph shows that Bryson is still by far our top selling producer and that overall meat sales are still our biggest seller.

4. Events

- **Harvest Soirée** – is sold out. The estimated profit is ~\$3,000.
- **Beachburg Fair** - Janice will send out more details later.

5. Cook Book

- Ashleigh reported that work is progressing on the Cook Book. More details later.

6. Next Meeting – Monday November 27 at 8:00 am.